



**Ministry Of Environment And  
Climate Change**  
Republic of Somaliland

**Somaliland Food Systems Resilience Program for Eastern and Southern Africa (Phase 3) FSRP**

**Terms of References for  
Consulting Services for Enhancing Community-Based Rangeland  
Management and Rotational Grazing Reserves**

**Project Code: P177816**

<b>Contract Duration</b>	6 Months
<b>Duty Station</b>	Hargeisa – Somaliland
<b>Reporting to</b>	FSRP Project Coordinator and MoECC Project Focal Person
<b>Market Approach</b>	Open to National Consultancy Firms
<b>Reference No.</b>	SO-MOAD-SL-496283-CS-CQS
<b>Contract type</b>	Lump sum
<b>Procurement Method</b>	Consultant Qualification Selection (CQS)

**September 2025**

**Client Address**

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## 1. Background

Somaliland Food Systems Resilience Project (SL-FSRP) is part of a regional initiative by the World Bank to provide a comprehensive framework aimed at tackling the underlying structural challenges of food insecurity and reduce beneficiaries' vulnerability to unpredictable climate, crisis, and conflict events. The project seeks to achieve this by rejuvenating Somaliland's agri-livestock research institutions, seed systems, and extension services and developing community institutions that can anchor adaptation of climate smart agri-livestock practices; strengthening the availability of water and improved rangelands management for resilient agriculture and livestock production; strengthen animal health services, strengthening the integration of the production systems to domestic and regional markets, with appropriate investments in food safety and value addition, and establishing an enabling policy and institutional framework capable of supporting food systems resilience for Somaliland at national and regional levels.

The project will support investments across the '5Is'- Infrastructure, Institutional Capacity, Innovation, Inclusion, and Integration to address food systems resilience comprehensively. The investments will integrate and build on existing or completed investments that support resilience building, including but not limited to the Biyoole and Barwaaqo (Water for Resilience Project) investments into water infrastructure and multi-use water points, Horn of Africa (HoA) Groundwater project investments, Livestock sector investments being undertaken in the De-risking, Inclusion and Value Enhancement of Pastoral Economies in the Horn of Africa (DRIVE) project, and enterprise support investments in the Capacity Advancement, Livelihoods, and Entrepreneurship Digital Uplift Project (SCALED-UP) project.

The project development objective (PDO) of the FSRP is to increase the resilience of food systems and the Somaliland's preparedness for food insecurity in project target areas. Progress toward the PDO will be measured using five PDO indicators and intermediate indicators. All relevant indicators will be disaggregated by gender (men and women) and age (youth and adult).

The project will directly benefit an estimated 65,000 small farmers, agro-pastoralists, and nomadic pastoralists, at least 30 percent of whom will be women. In addition, the project will support value chain stakeholders, including women-owned agribusiness enterprises, financial services providers, disruptive Agriculture Technology start-ups, and agricultural research and extension institutions.

The Project Development Objective is being achieved through the implementation of six (6) components namely; -

### **Component 1: (Re-)Building Resilient Agricultural Production Capacity**

This component is focused on strengthening the foundations of resilient agricultural production by building the capacity of Somaliland's crop and livestock research institutions, its seed and breeding systems, and its extension and advisory services to better cater to small farmers on a large scale. This component is organized around three subcomponents. The first sub component focuses on build the capacity of Somaliland's research, extension, and seed systems. The second sub component focuses Community Engagement and Technology Transfer and the third sub component supporting investments in Digital Agriculture and Rangeland Solutions and Data Systems

### **Component 2: Supporting the Sustainable Development of Natural Resources for Resilient Agricultural Landscapes**

This component aims to enhance water availability for crop and livestock value chains and support rangeland rejuvenation and management. It will be implemented in coordination with ongoing World Bank-financed projects that share these objectives. For example, the Project will complement activities carried out under other projects in water infrastructure development mainly through its investments in energy efficient water pumping, and promotion of climate-smart crop and livestock farming practices around farmer fields near already established water points

### **Component 3: Getting to Market**

This component will strengthen the agriculture and livestock sector's market orientation, helping it cater to both domestic and regional markets. It will do this by supporting existing and new farmer producer organizations (FPOs)<sup>1</sup> and agrifood enterprises, the development and upgrading of market infrastructure and export-oriented testing and certification capacity, and rural producers' access to savings and credit services. This component comprises three sub components namely: Developing market facing institutions; Market Infrastructure and Enterprise Development; and Improve Creditworthiness of farmers

### **Component 4: Promoting a Greater Focus on Food Systems Resilience in National and Regional Policymaking**

This component will build food systems resilience at the national and regional levels by focusing on building the capacity of public institutions and identifying relevant policy reform opportunities within the implementing three ministries. In the crops, livestock and environment sectors it will: (a) build the capacity of government institutions; and (b) carry out comprehensive assessments of agrifood policies.

### **Component 5: Contingent Emergency Response Component**

This component will finance eligible expenditures in the event of an emergency precipitated by a disaster. The activation of CERC, by request of the government, will allow funds to be disbursed rapidly to reduce damage to productive infrastructure, ensure business continuity, and speed up recovery

### **Component 6: Project Management**

This component will support two sub components; Project Coordination and Management and Monitoring and Evaluation.

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<sup>1</sup> FPO refer to both farmer and livestock producer organizations

## Context

The Ministry of Environment and Climate Change has implemented a range of community-based rangeland management approaches across various regions of Somaliland. This approach is called Participatory Forest Management Approach (PFM). Field reports indicate that this approach is highly effective in managing rangelands with limited resources. This approach is also participatory in nature, involving active engagement from all members of the community.

There are currently over 51 rangelands in Somaliland ranging from 100 hectares to 30,000 hectares per site. These community-based approaches have also been widely adopted by INGOs operating in the region, including Welthungerhilfe, which has supported 23 rangelands in the past 10 years. Endline evaluations conducted by Welthungerhilfe show that these methods have been successful in addressing several climate vulnerabilities, such as soil-erosion, developing and effectively managing micro-catchments, which can help improve water filtration, protecting rangelands, reducing land degradation, improving grazing practices, enhancing soil moisture retention and reduce soil erosion in rangelands.

A key feature of this approach is the seasonal closure of rangelands during the rainy season. These areas are only reopened when there is a demonstrated need for livestock grazing, ensuring sustainable land use and preservation of natural resources.

The proposed assignment is in in with **Subcomponent 2.2: Rangeland Management**. This subcomponent will contribute to restoring degraded rangelands by supporting: (a) large-scale reforestation efforts around pastoral and agropastoral settlements; (b) community-based rangeland management practices; (c) sustainable rangeland-based livelihoods, including key activities to mitigate climate change (including the creation of new rotational grazing reserves, soil conservation, and agroforestry, increasing soil carbon sequestration) and enhancing climate resilience (including improving water conservation through pasture pitting coupled with re-seeding of declining grass species, diversifying rainfed crops and livestock production systems) to help pastoralists and agropastoralists overcoming vulnerabilities to the recurrent drought-related shocks; (d) and extensive fodder production and storage which will address further climate vulnerabilities related to uneven seasonal rainfall. To support large-scale reforestation, afforestation, and pasture re-seeding efforts, the project will make use of drought-resistant, fast-growing, and nitrogen-fixing grasses and forage varieties identified and validated by crop research institutions.

This consulting services will contribute to the project development objective (PDO), under the MPA indicator- Water user associations/farmer- based organizations for the O&M of the infrastructure, equipment, and landscape restoration activities established or/and strengthened 100 hectares by end of the project timeframe. In 2026, approximately 50 hectares of degraded land will be rehabilitated using participatory, community-led approaches. Range guards will be recruited to support the construction of water catchment structures within the degraded landscape through cash-for-work activities.

## 2. Objective of the Assignment

The main objective of this assignment is to support the Ministry of Environment and Climate Change in establishing Range and Forest Associations (RFAs), development of watershed management guidelines, and development of regulations for community-driven enforcement of rotational grazing regime under the Food Systems Resilience Project. It aims to promote community-led rangeland restoration and climate-resilient practices such as reforestation, rotational grazing, and water conservation. The assignment contributes to rehabilitating degraded land, with a target of restoring 100 hectares through participatory community-based rangeland management approach.

### 3. Scope of Work

#### 3.1. Key activities

The Consultancy firm will be responsible for following key proposed tasks:

- I. Provide technical support for the establishment and strengthening of community-based Range and Forestry Associations (RFAs) through legal research, development of community bylaws, and facilitation of governance structures aligned with local and national policies
- II. Develop guidelines on watershed management and erosion control and restoration plan
- III. Develop regulations for community-driven enforcement of rotational grazing regime
- IV. Recommendations for strengthening existing Rangeland/pasture management association
- V. Deliver Training of Trainers (ToT) for the Ministry staff on the regulations for rangeland/pasture management regulations and watershed management

#### 3.2. Geographic scope: Target Grazing Reserves/Rangelands

Table 1. Geographic scope (sites)

Grazing Reserves /Rangeland	District	Region
Nasiye	Burao	Togdheer
Bookh	Berbera	Sahil
Wadhka	Berbera	Sahil
Damal	Hargeisa	Maroodijeex

#### 3.3. Key Deliverables

The successful firm will deliver the following five deliverables;

- I. Guidelines on watershed management, erosion control, and restoration, including community-driven regulations for rotational grazing.
- II. A package of recommended rangeland management practices and priority investments for implementation across Somaliland's rangelands
- III. Manuals and recommendations for strengthening existing RFAs/pasture management groups/range guards and supporting the registration of new RFAs, with community bylaws and governance structures.
- IV. A 4-day capacity-building (ToT) training program delivered to Ministry staff on the developed regulations, guidelines, and tools for RFA establishment and watershed management

#### 3.4. Time Frame

This activity is expected to be conducted and completed within six months from the date of contract signing, running from December 2025 to May 2026.

## 4. Methodology

An independent consultancy firm will be recruited under the leadership of the Ministry of Environment and Climate Change (MoECC) to support the Government in achieving the assignment objectives. The firm will develop guidelines and regulations on watershed management and erosion control, formulate regulations for rotational grazing, and recommend measures to strengthen existing rangeland associations. Potential methodologies may include participatory rural appraisals, remote sensing and GIS mapping, community surveys, focus group discussions, and stakeholder consultations, while the final and most suitable methodology will be proposed by the successful consultancy firm. To ensure sustainability and knowledge transfer, the successful consultancy firm will provide training workshops on the developed guidelines for the government staff and communities, including support for establishing and strengthening Range and Forest Associations and rest-rotational grazing reserves.

## 5. Qualifications and the experience of the firm and the Key Experts

### 4.1 Qualifications of the Firm

The successful company should at least demonstrate; -

- At least seven (7) years of experience in providing consultancy services to government or private sector organizations/NGOs with specific focus in the areas of project management, strategic development for business, community-based organizations and natural resource management.
- Skilled and experienced team of key experts, as required in the concept note.
- Prior engagement with government-funded or donor-funded projects, preferably in similar environments.

### 4.2 Key Experts Required to complement these activities

- I. **Natural Resource Management Expert (1):** Technical expert with specialized knowledge and experience in Natural Resource. At least Master Degree in Environmental Management or Natural Resource Management with minimum experience of 8 years. This Expert will lead the overall assignment, provide insights into the establishments of associations, training programmes and operationalize existing bylaws as well as assist in identifying areas for improvement and optimization.
- II. **Community Development Specialist (1):** Technical expert with specialized knowledge and experience in Community Development. At least bachelor's Degree in Community Development, law, Environmental Sciences, Range and Forestry Management, or Rural Development Relevant master's degree is an advantage or relevant with **minimum** experience of 5 years in community development project or development of legal frameworks/regulations and bylaws for community associations. The Community Development Specialist identifies and engages community stakeholders and provides direct technical assistance to establishment of range and forest associations that planning its establishment.

He/she will carry out the following tasks:

- Meet with community leaders to understand the current administrative and governance structures when it comes to rangeland management

- Research appropriate legal frameworks and organizational structures for community-based range and forestry associations.
- Conduct thorough legal research to identify existing laws, regulations, and policies that impact the establishment and operation of community-based range and forestry associations.
- Provide recommendations on the most suitable legal structure and bylaws for the RFA.
- Facilitate a consultative process with the RFA to draft the organization's bylaws.
- Incorporate feedback from RFA leadership and members into the bylaw drafts.
- Finalize the bylaws and obtain necessary approvals from the RFA and relevant authorities.

**III. Soil and Water Conservation Engineer (1):** Technical experts with specialized knowledge and experience in Rangeland Soil and Water Conservation. At least master's degree in civil Engineer, Soil and Water Conservation, Environmental Engineering or relevant with minimum experience of 5 years. The Engineer will prepare guidelines for watershed management and erosion control structures, review Soil and Water Conservation Manual, conduct training for the government staff on the guidelines and prepare and submit final reports with recommendations.

**IV. Community Promoters (5):** The Community Promoters should have Minimum of a Diploma or Certificate in Community Development, Rural Development, Agriculture, Livestock, Environment, or other related field (Bachelor's degree is an advantage) and at least 2 years of relevant experience in community mobilization, awareness raising, or facilitation of community-based projects (experience in natural resource management projects is an asset). The Community Promoters will be responsible for;

- Mobilize and sensitize community members on rangeland management, rotational grazing, and water conservation practices.
- Facilitate meetings and community consultations for the establishment and strengthening of RFAs.
- Assist in organizing and documenting community workshops, focus group discussions, and trainings.
- Support household interviews, and collection of socio-economic and environmental data.
- Encourage participation of women, youth, and marginalized groups in project activities

## **6. Payment Schedule and Deliverables**

Payment will be based on deliverables. All deliverables must be satisfactory to the Client implementing the project component. The terms of payment shall be as follows:

1. 30% of the Payment upon submission of the inception report including rangeland management guideline for conducting training workshops.
2. 30% of payment after conducting Training workshops on Rangeland Resource Management to the four (4) Range and Forest Associations and submit workshops reports including list of participants and action plans for each site.
3. 40% of the payment after completing the Establishment of rest rotational grazing reserves (2 sites) and upon acceptance of the Final report of the assignment

## 7. Reporting and Coordination

The successful consultancy firm will report directly to the Project Focal Person at the Ministry of Environment and Climate Change and coordinate closely with the Project Coordination Unit at the Ministry of Agricultural Development. In addition, the firm will maintain regular collaboration and reporting with existing community structures and other stakeholders to ensure the successful completion of the assignment.

Additionally, the successful consultancy firm will be expected to closely work with another consultant who will be conducting a feasibility study to inventorize rangeland resources and determine the carrying capacity of rangelands and prioritize rangeland management practices to be implemented. The two activities will take place concurrently.

## 8. Estimated time input for key experts

The number of key experts and the estimated time input for each key expert for the assignment are presented in Table 1

*Table 1. Estimated Time Inputs for Key Experts*

<b>Expert</b>	<b>Estimated input (staff- months)</b>
Natural Resources Management Expert -Team leader	6 months
Community Development Specialist	6 Months
Soil and Water Conservation Engineer	4 Months
Community Promoters	1 month