

INVITATION TO TENDER

Feasibility Study: Increasing the Sustainability of Climate-Resilient Water Supply Services through Systems Strengthening in Somalia

Our Reference: **SOM1127/2026/001/SC**

Location/Date: **Mogadishu, 16 September 2026**

Project Title: Increasing the sustainability of climate-resilient water supply services through systems strengthening in Somalia.

Project Holder: Welthungerhilfe

Locations: Awdal Region (up to 4 locations in Baki, Zeylac, and Lughaya Districts) and Jubaland State (up to 3 locations in Afmadow, Kismayo, and Badhaadhe Districts)

ABOUT WELTHUNGERHILFE

Welthungerhilfe is one of the largest private aid organizations in Germany and has no political or religious affiliations. It was one of the first global initiatives in the fight against hunger when it was founded in 1962 as the German chapter of the Freedom from Hunger campaign, which was led by the UN Food and Agriculture Organization (FAO). From rapid disaster relief to reconstruction and long-term development cooperation projects with local partners, we provide assistance from a single source. Since its foundation, WHH has provided 2.25 billion EUR of funding for more than 6,600 projects in 70 countries.

Welthungerhilfe has been active in Somaliland (Awdal, Woqooyi, and Galbeed) since 2001 and expanded into South/Central Somalia in 2022 through cooperation with local implementing partners. Whilst our strategic focus is on building resilience and strengthening local humanitarian leadership, our activities also respond to recurrent drought and climate shocks through systems-strengthening approaches.

About the project

The planned project will strengthen WASH governance and climate-resilient, sustainable water supply in contexts of recurrent drought and climate variability. Target groups include the national and line Ministries of Water in Somaliland and Somalia, private water service providers, community water management committees and water point operators, and NGOs.

Project Objective: To strengthen sustainable and climate-resilient water supply systems and governance through a systems-based approach that enhances service delivery, builds stakeholder capacity, and improves the long-term functionality of water infrastructure.

Planned project outputs (to be validated through the feasibility study) include:

- Strengthened WASH governance and institutional capacity for improved coordination and oversight of climate-resilient and sustainable water services;
- Mapping of water sources, management, and groundwater resilience to establish a live database;

- Smart monitoring systems for real-time water management;
- Public-private partnership-based service delivery models established;
- WASH technical guidelines developed.

Purpose/Objective

The overall purpose of the feasibility study is to conduct an independent and thorough analysis of the proposed project approach and to evaluate its feasibility to realize the intended project outcomes, considering the resources, institutional environment, and realities on the ground in Awdal Region (Somaliland) and Jubaland State (Somalia). The consultant is expected to propose adjustments or alternative feasible actions and to give concrete, actionable recommendations for the further development of the project concept ahead of full proposal submission to BMZ.

Further information can be found in the attached ToR (Terms of Reference).

Important Dates:

Tender publication date: **16 September 2026**

The deadline for submitting a Bid is: **Sunday 27 September at 05:00 PM EAT**

The deadline for submission of inquiries/questions is: **Wednesday 23 September at 05:00 PM EAT**

1. Tender Overview

This is a public invitation to express interest in the above-mentioned service provision.

The following documents constitute the tender dossier:

A. Tender invitation (this document)

B. Annexes:

I: Supplier Declaration Form

II: Terms and Conditions for International Procurement of Goods and Services

III: Terms of Reference

2. Expertise of the Consultant(s)

This feasibility study assignment is open to consultants/consultancy firms with substantial experience in the services outlined. To be considered for the services described herein, the consultant(s) must meet the following criteria, in line with the attached Terms of Reference:

- Advanced university degree in water resources management, engineering, public policy, development studies, or other related fields is required;
- Given the water-resource and groundwater-resilience dimensions of this study, the consulting team should include or have ready access to expertise in hydrogeology or water resources management (WRM) sufficient to interpret existing secondary data on aquifer conditions, recharge/abstraction pressures, and water-use trends.

- Minimum 5 years of prior work experience and demonstrated knowledge in conducting feasibility studies, sector assessments, or research, especially in WASH systems strengthening and in the regional and international context;
- Understanding of natural resource governance, water-use conflict, and/or climate risk analysis in pastoral or agro-pastoral contexts is an advantage;
- Relevant work experience in water governance, institutional capacity strengthening, public-private partnerships, or WASH systems approaches is appreciated;
- Familiarity with monitoring and information systems for water resource management is an advantage;
- Knowledge of and working experience in Somalia/Somaliland is required; experience specifically in Awdal Region and/or Jubaland State is an advantage;
- Excellent writing, editing, and oral communication skills in English;
- Ability to travel to all study locations;
- Previous experience conducting feasibility studies for BMZ-funded projects is an advantage.

3. Documents and Information to be Submitted

- A technical offer:
 - The technical part of the offer should include a reference to the perceived feasibility of the ToR (if required, including suggestions for specific study questions)
 - It should also include a brief description of the overall design and methodology of the feasibility study and a workplan/adaptations to the workplan at hand (maximum four pages)
- A financial offer:
 - The financial part includes a proposed budget in USD for the complete feasibility study. It should state the fees per working day (plus the respective VAT, if applicable), the number of working days proposed, and other costs (e.g., visa, travel costs)
- Proof of professional registration and taxation is also required (e.g., by providing the consultant's tax number)
- CV with 2 professional references
- One study/evaluation report sample

4. Participation

Open to all interested consulting individuals and firms that meet the qualifications.

5. Anti-Terrorism Policy

The Contracting Authority renounces all forms of terrorism and will never knowingly support, tolerate or encourage terrorism or the activities of those who embrace terrorism or money laundering. Consistent with numerous United Nations Security Council resolutions, including S/RES/1269(1999), S/RES 1368(2001), and S/RES1373(2001) and the European Union, the Contracting Authority is firmly committed to the international fight against terrorism and, in particular, against the financing of

terrorism. The Contracting Authority's policy ensures that none of its and its donor funds are used, directly or indirectly, to support individuals or entities associated with terrorism or money laundering. Therefore, the Contracting Authority will regularly match their suppliers and Service providers against the Sanctions lists. By submitting an offer, suppliers and service providers agree to this.

6. The Language of the Bid

The tender, all correspondence, and documents related to the tender exchanged by the bidder and the Contracting Authority must be written in the language of the procedure, which is the English language.

7. Contradiction or Errors in the Bid Documents

If the bidder notices contradictions or errors in the bid document or unclear specifications, the bidder must clarify the issue by making queries before the deadline for submitting inquiries/questions.

The Contracting Authority agrees to clarify all queries to all interested bidders upon request in email/messaging form using the email shared by the procurement department.

8. Alteration or Withdrawal of Bids

Bidders may alter or withdraw their tenders by written notification through **procurement.somaliland@whh.de** before submitting the bid document. No bid may be altered after this deadline. Withdrawals must be unconditional and will end all participation in the tender procedure.

No bid may be withdrawn in the interval between the deadline for submission and bid opening of bids and the expiry of the tender validity period. Any correction of information must be explicit and confirmed in email/messaging form.

9. Errors in Calculations

Bids submitted by interested bidders will be checked for any arithmetical errors in computation and summation. Errors will be corrected by the evaluation committee as follows:

- Where there is a discrepancy between figures and words, the amount in words will be considered.
- Where there is a discrepancy between a unit price and the total amount derived from the multiplication of the unit price and the quantity, the unit price as quoted will be the price considered.
- Amounts corrected in this way will be binding on the bidder. If the bidder does not accept them, its bid will be rejected.

10. Deliverables and Timeframe

The assignment is expected to commence **starting immediately upon contract signature** (no later than 14 October) and is expected to take a maximum of 30 working days over a period of approximately eight weeks, which includes desk review, preparation, stakeholder consultation (key informant interviews and a limited number of

focus group discussions), and report-writing. Full details of deliverables, milestones, and the indicative schedule are provided in the attached Terms of Reference.

11. Prices

All prices in your proposal must be indicated in USD currency only.

12. Confidentiality

All documents and data acquired from documents during interviews and meetings are confidential and used solely for the feasibility study. Interview partners will not be quoted in the report without their prior permission.

The documentation and all material linked to the study (produced by the consultants or the organization itself) are confidential and always remain the property of the Contracting Party.

13. Ordering Party / Consignee

Deutsche Welthungerhilfe e.V.

Mogadishu, Wadajir District

Behind Peace Hotel

14. Evaluation of the Submitted Documents

The evaluation will be conducted as follows:

Stage I

1) Technical Evaluation (60%)

- Design of the proposal in reference to the advertised ToR **(30 points)**
- CV of the lead consultant with an advanced educational background in water resources management, hydrogeology, engineering, public policy, development studies, or other relevant subjects and at least 5 years of experience in conducting feasibility studies, research, or assessments in the WASH/water resources sector in Somalia/Somaliland or the region **(20 points)**
- One sample report (final version) with public disclosure authorized, that has been submitted and accepted by client **(10 points)**

Stage II

2) Financial Proposal (40%)

- Financial: The lowest financial proposal will get the maximum available marks. WHH will select the most advantageous bidder.
- The points for the remaining bidders will be calculated per this formula: $(\text{Lowest Bid Offered} \div \text{Bid of the Company}) \times 40$

15. Rights and Obligations

I. Participation

Any company or individual consultant with the necessary technical, financial, and economic capacities to carry out the required service may participate in this invitation to tender. At the request of WHH, the bidder must provide evidence of its expertise, reliability, and performance.

Participation in this award procedure is free of charge. However, no mutual legal claims can be derived from participation until the Contract concludes.

II. Confidentiality

In this context, the Contracting Authority sends tender documents to the Partner. On the sending of the tender documents and, if applicable, subsequent discussions and the conclusion of a contract, confidential information about the Contracting Authority may be disclosed to the Partner. Against this background, the contracting parties agree on the following:

The Partner undertakes to treat all confidential information received from the Client in the context of the tender and any discussions as strictly confidential, including vis-à-vis third parties.

This agreement shall enter into force upon receipt of the tender documents and shall remain in force for the duration of the discussions, any future cooperation, and for two years after termination of the discussions or cooperation. Upon termination of the agreement, the parties must return any documents disclosed to the other party without request.

III. Bid Opening, Examination, and Evaluation of the Bids

In the non-public procedure, WHH will sift through incoming bids and evaluate them according to the evaluation matrix (point 14).

16. Payment and Supporting Documents

(1) Payment of submitted invoices by WHH does not imply acceptance of Goods or Services or any related work under the Contract. Unless otherwise specified in the Contract, the following provisions will apply concerning payment and supporting documents.

(2) WHH shall generally make payment through banking channels to the Contractor within 30 days upon receipt of the following documents and any other documents/reports that may be specified in the Contract, to be sent directly to Deutsche Welthungerhilfe e.V., Procurement Department, **Friedrich-Ebert-Strasse 1, 53173 Bonn, Germany**, upon submitting a commercial invoice with proper banking instructions.

(3) In case of installation of service provision by the Contractor, the payment terms will be negotiated case by case.

(4) WHH will make payment to the bank account indicated by the Contractor in its invoice, providing that the bank account is in the Contractor's name and located in its country of residence. Any request for payment to a bank account other than that of the Contractor or a bank other than one located in the Contractor's country of residence must be specified and justified when making its offer.

(5) WHH may withhold payment, in whole or in part, without liability and prejudice to any other of its rights or remedies under the Contract, should the Contractor fail to provide the documents required by Article 26 of the Welthungerhilfe Terms and

Conditions for International Procurement of Goods and Services. Alternatively, as otherwise specified in the Contract or if the Contractor fails to perform or comply with its obligations under the Contract, including the warranties for the Goods outlined in Article 10 of the said terms and conditions.

17. Liability, Penalty for Delay, Nonconforming Goods or Services, Shortfalls

According to statutory legal provisions, the Contractor shall be liable for its negligent breach of duty and negligent breach of duty by its legal representatives or vicarious agents.

(1) The Contractor recognizes that the Contract concerns a provision of Services where "time is of the essence" and that failure to provide the Services by the scheduled date(s) or following the quantities and/or quality specified in the Contract may cause irreparable harm to WHH.

(2) Therefore, if the Contractor culpably defaults in remedying a defect or making a delivery — fully and timely — WHH shall have the right to request lump-sum damages due to default for the defective resp. late delivery without further proof of damage, of 0.2% of the net remuneration agreed for the defective resp. late service for each period of default of 1 working day (Monday to Saturday) but at most 5% of the agreed net remuneration for the defective resp. late delivery of service. However, the Contractor shall have the opportunity to prove to WHH that WHH has incurred no damage or materially lesser damage.

(3) The remedy in Article 18(3) of the Welthungerhilfe Terms and Conditions for International Procurement of Goods and Services is without prejudice to any other right or remedy available to WHH, including cancellation, for the Contractor's non-performance or breach of any term or condition of the Contract.

18. Terms and Conditions of Contract / Purchase Order

The Contract may not be awarded to candidates or tenderers which, during the procurement procedure:

A. are subject to a conflict of interests;

B. are guilty of misrepresentation in supplying the information required by the Contracting Authority as a condition of participation in the contract procedure or failing to supply this information.

The granted contract/purchase order for the procurement of the stipulated services is supposed to involve the application of the "Welthungerhilfe Terms and Conditions for International Procurement of Goods and Services," which is provided as Annex II of this tender invitation. Therefore, unless otherwise stipulated in this document or purchase contract, the terms of Annex II shall apply in full.

19. Offer Conditions

The offer must be valid for 90 days minimum.

The proposal must specify all details according to the invitation of the tender.

Note:

All interested and qualified companies/firms must submit their corresponding documents (CVs, sample report, technical proposal, financial proposal, **and 2 professional references**) to **procurement.somaliland@whh.de** with the subject line “Feasibility Study – Increasing the Sustainability of Climate-Resilient Water Supply Services through Systems Strengthening in Somalia” — not later than **27 September 2026 at 05:00 PM EAT**.

20. Appeals

Tenderers believing that an error or irregularity has harmed them during the award process may file a complaint at complaints@welthungerhilfe.de

This invitation for expression of interest remains valid without signature validation.