

## REQUEST FOR EXPRESSION OF INTEREST

### **REQUEST FOR EXPRESSION OF INTEREST (EOI) – EOI SOM/006/2024** **FOR PROVISION OF AGRICULTURAL CREDIT AND WEATHER INDEX INSURANCE TO SMALLHOLDER FARMERS** **IN SOMALILAND**

**Closing on 01<sup>st</sup> September 2024 at 23:59 hrs (East Africa Time)**

#### **A. Background**

1. The United Nations World Food Programme hereinafter referred to as the “WFP”, with its Headquarters located in Via C.G. Viola, 68/70, 00148 Rome, Italy is the leading humanitarian organization saving lives and changing lives, delivering food assistance in emergencies and working with communities to improve nutrition and build resilience by assisting almost 100 million people in around 83 countries each year. About 17,000 people work for the organization, most of them in remote areas, directly serving the hungry poor.
2. The World Food Programme (WFP) is seeking Expressions of Interest (EOI) from qualified and experienced financial institutions (banks, microfinance organizations, insurance companies), and other relevant entities to provide two key services to smallholder farmers in Somaliland: agricultural credit and weather index insurance. These initiatives aim to enhance financial inclusion, agricultural productivity, and resilience against weather-related risks for smallholder farmers.
3. The main objective of this EOI is to identify and shortlist capable service providers who can deliver agricultural finance and weather index insurance solutions tailored to the needs of smallholder farmers (crop & livestock) in Somaliland. The selected service providers will work closely with WFP to design and implement programs that support sustainable agricultural practices, improve rural livelihoods, and provide financial protection against adverse weather conditions.
4. Scope of Work: The consultant/company will be responsible for:
  - a. Agricultural Finance Services:
    - I. Savings Program Design: Develop a comprehensive savings program that addresses the savings needs of smallholder farmers.
    - II. Credit Program Design: Develop a comprehensive agricultural credit program that addresses the financial needs of smallholder farmers.
    - III. Credit Disbursement and Management: Implement mechanisms for effective disbursement, management, and recovery of agricultural loans.
    - IV. Capacity Building: Provide training and capacity-building support to farmers on financial literacy, savings, loan utilization, and repayment.
    - V. Monitoring and Evaluation: Establish systems for ongoing monitoring, evaluation, and reporting of the credit program’s performance and impact.
  - b. Weather Index Insurance Services:
    - I. Insurance Product Design: Develop and implement a Weather Index Insurance product that aligns with the climatic and agricultural conditions of Somaliland.
    - II. Data Collection and Analysis: Utilize satellite data and other relevant meteorological data to develop reliable indices that trigger insurance payouts.
    - III. Education and Awareness: Conduct training and awareness campaigns for farmers on the benefits and usage of Weather Index Insurance.
    - IV. Monitoring and Evaluation: Establish mechanisms for ongoing monitoring, evaluation, and reporting of the insurance program’s impact and effectiveness.





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5. WFP invites eligible suppliers to express their interest in providing the requested services.

### B. The purpose of this EOI

6. The purpose of this request for EOI is to identify suppliers with verified technical and financial capacity to provide the services. Eligible suppliers will be invited to participate in the bidding process for the proposed tender.
7. Eligibility to participate in the proposed tender will be determined on the basis of submission of the requested documents.
8. After the deadline for submission of responses has passed, WFP will evaluate responses received and will notify eligible participants of the outcome of the evaluation.

### C. How to prepare and submit your Expression of Interest

9. In order to participate in the pre-qualification exercise, companies are required to provide the following:
 

**The filled in EOI Response Form, which includes:**

    - Table 1. WFP Requirements
    - Table 2. Supplier Information;
    - Table 3. Supplier Financial Status;
    - Table 4. Supplier Relevant Experience;
    - Signatory by the authorized company representative and company stamp.
  10. All supporting documentation listed above shall be prepared in accordance with the instructions provided and sent [somalia.procurement@wfp.org](mailto:somalia.procurement@wfp.org), copying [abdi.jelleaden@wfp.org](mailto:abdi.jelleaden@wfp.org), and [meity.kadarwati@wfp.org](mailto:meity.kadarwati@wfp.org).
  11. WFP will not consider incomplete or unsigned submissions. All responses and supporting documentation received will be treated as strictly confidential and will not be made available to the public.
  12. This request for EOI does not constitute a solicitation. WFP reserves the right to change or cancel this procurement process or any of its requirements at any time during the process; any such action will be communicated to all participants.
  13. Should you have any questions please do not hesitate to contact us at [somalia.procurement@wfp.org](mailto:somalia.procurement@wfp.org).
- The United Nations World Food Programme

## EOI RESPONSE FORM

**TABLE I. WFP REQUIREMENTS**

<b>A. Company / Organization's competencies/ capacities</b>			
	<b>List of WFP requirements/evaluation criteria</b>	<b>Yes</b>	<b>Comments</b>
1	Name and contacts of three previous clients for whom similar services were conducted	<input type="checkbox"/>	
2	Sample similar piece of work completed recently	<input type="checkbox"/>	
3	CVs of key staff outlining relevant qualification and experience	<input type="checkbox"/>	
4	Legal Capacity – Valid business registration/business licence and permits	<input type="checkbox"/>	



**REQUEST FOR EXPRESSION OF INTEREST**

**TABLE II. SUPPLIER INFORMATION**

<b>B. Company/Organization’s Background Information</b>			
1	Legal Name of Company/Organization:		
2	Full address:		
3	E-mail address:		
4	Website address:		
4	Telephone:	Fax:	
5	Contact person, title:	Tel./E-mail of contact person:	
6	Registration with UNGM	Yes <input type="checkbox"/> No <input type="checkbox"/>	UNGM No.
7	Type of Business	<input type="checkbox"/> Corporate/ Limited <input type="checkbox"/> Partnership <input type="checkbox"/> Other (specify):	
8	Goods / Services:		
9	Company/Organization Business Registration Number:	Date of Registration:	
10	Additional company/organization background information: [If applicable, insert not more than 100 words]		
<b>A. Company/Organization’s Background Information</b>			
1	Legal Name of Company/Organization:		
2	Full address:		
3	E-mail address:		
4	Website address:		
4	Telephone:	Fax:	
5	Contact person, title:	Tel./E-mail of contact person:	
6	Registration with UNGM	Yes <input type="checkbox"/> No <input type="checkbox"/>	UNGM No.
7	Type of Business	<input type="checkbox"/> Corporate/ Limited <input type="checkbox"/> Partnership <input type="checkbox"/> Other (specify):	
8	Goods / Services:		
9	Company/Organization Business Registration Number:	Date of Registration:	
10	Additional company/organization background information: [If applicable, insert not more than 100 words]		



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**TABLE III. SUPPLIER FINANCIAL STATUS**

<b>B. Company / Organization's Financial Status</b>	
<b>Item</b>	<b>Value USD</b>
Gross Turnover [Insert year]	
Gross Turnover [Insert year]	
Gross Turnover [Insert year]	
<i>Maximum contract value in relation to which your Company can be engaged:</i>	
USD 0 - 30,000	<input type="checkbox"/>
USD 30,000 - 100,000	<input type="checkbox"/>
USD 100,000 - 500,000	<input type="checkbox"/>
above USD 500,000	<input type="checkbox"/>
Maximum "Bank Guarantee" amount available to the Company/Organization	
Last two years audited accounts or alternative assessed within WFP's discretion are attached to prove the information stated above	<input type="checkbox"/>

**TABLE IV. SUPPLIER RELEVANT EXPERIENCE**

List at least 4 contracts in the last two years relevant to the provision of similar studies.

<b>C. Company / Organization's Relevant Experience</b>				
<b>Commenced (Month / Year)</b>	<b>Completed (Month / Year)</b>	<b>Type of Contract</b>	<b>Total Value (USD)</b>	<b>Client</b>

Provide CVs of senior staff (no more than three) [if applicable].

**TABLE V. SIGNATORY & ORGANIZATION STAMP**

<b>D. Signatory</b>	
Name of Company/Organization:	
Name of the authorized representative:	Signature:
Title:	Date:

*fg*