

REQUEST FOR EXPRESSION OF INTEREST

For the provision of renewable energy solutions covering financing, development, construction, and O&M

Including, but not limited to, Power Purchase Agreements (PPA), Energy Financing Agreements (EFAs) and Lease Agreements for Renewable Energy Projects

EOI number: SOM/007/2024

09/11/2024

A. Background

1. The World Food Programme (WFP) is the world's largest humanitarian organization saving lives in emergencies and using food assistance to build a pathway to peace, stability and prosperity, for people recovering from conflict, disasters and the impact of climate change. In 2023, WFP assisted 152 million people in over 120 countries.
2. To deliver on this mandate, WFP relies on a network of capillary infrastructure including offices, warehouses, guesthouses, workshops and other premises, located strategically across different countries up until the last mile. In the broader Eastern African region, WFP operations include 406 premises, which rely heavily on diesel generators, resulting in high operating costs and CO2 emissions.
3. WFP is committed to reducing its carbon footprint and realising operational cost efficiencies by progressively transitioning its premises to renewable energy. To bridge the funding gap needed to cover the upfront investment for solar photovoltaic (PV) systems, **WFP is exploring renewable energy solutions requiring limited or no upfront capital expenditures.**

B. Purpose and Scope of work

4. The purpose of this EOI is to identify well-established, licensed, and fully qualified suppliers, with verified technical and financial capacity, to **provide renewable energy solutions covering financing, development, construction, and O&M requiring limited or no upfront capital expenditures.**
5. The target site is the WFP office and guesthouse compound in Dolow, Somalia
6. Companies should have proven experience in raising the necessary capital and provide bespoke financing solutions to cover (part of) the upfront investment for the energy solutions in Somalia or the region.
7. Companies should have proven experience in mobilising relevant insurance schemes to secure the offered energy contract.
8. The targeted project site will have a yearly energy supply need of approximately 460 MWh for approximately 100 office workspaces and 35 accommodation units.
9. The solar system will be implemented in an off-grid location.
10. Companies should be fully licensed and registered, or have local partners that are licensed and registered, in Somalia.
11. Companies should be able to provide and deliver a solar system that is practical, appropriate, and adaptable to a remote and complex/volatile area in Somalia.
12. Eligible suppliers will be invited to participate in a tender. Eligibility to participate in the tender will be determined based on documentation provided in response to Section C.
13. After the deadline for submission of responses has passed, WFP will evaluate responses received and will notify eligible participants of the outcome of the evaluation.



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C. How to prepare and submit your Expression of Interest

14. To participate in the pre-qualification exercise, companies are required to provide the following:
 - Table 1. WFP Requirements
 - Table 2. Supplier Information;
 - Table 3. Supplier Financial Status;
 - Table 4. Supplier Relevant Experience;
 - Copies of business registration certificates, tax compliance certificates and any other licenses necessary for the operation of the company.
 - Table 5: Signatory by the authorized company representative and company stamp.
15. All supporting documentation listed above shall be prepared in accordance with the instructions provided and sent to somalia.procurement@wfp.org, copying hussein.sheikhsiraji@wfp.org; abdi.jelleaden@wfp.org, and meity.kadarwati@wfp.org.
16. The deadline for response to this request for EOI:

(24th November 2024 at 23:59PM)

17. WFP will not consider incomplete or unsigned submissions. All responses and supporting documentation received will be treated as strictly confidential and will not be made available to the public.
18. This request for EOI does not constitute a solicitation. WFP reserves the right to change or cancel this procurement process or any of its requirements at any time during the process; any such action will be communicated to all participants.
19. Should you have any questions please do not hesitate to contact us at somalia.procurement@wfp.org.

Sincerely,

Head of Supply Chain.
WFP



World Food Programme

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EOI No. SOM/007/2024

ANNEX 1. SUPPLIER INFORMATION FORM

TABLE 1: WFP REQUIREMENTS

Please indicate by ticking the check boxes, requirements that can be met by the supplier.

A. Company / Organization's competencies/ capacities			
No.	List of WFP requirements/evaluation criteria	Yes	Comments
1.	Licensed to provide renewable energy solutions covering financing, development, construction, and O&M requiring limited or no upfront capital expenditures	<input type="checkbox"/>	
2.	With reference to point 5, Section B (Purpose and Scope of Work), please indicate that you can provide such renewable energy solutions in Dolow, Somalia .	<input type="checkbox"/>	
3.	Do you have in-country presence in Somalia	<input type="checkbox"/>	
4.	Proven experience in raising the necessary capital and provide bespoke financing solutions to cover (part of) the upfront investment for the energy solutions in Somalia or the region.	<input type="checkbox"/>	
	4a. Will you be able to provide this solution with an initial	<input type="checkbox"/>	
	- 5 year contract	<input type="checkbox"/>	
	- 10 year contract	<input type="checkbox"/>	
	4b. Will you be able to provide this solution with (% of contract value for 5 years):	<input type="checkbox"/>	
	- 0 % upfront investment/mobilisation fee	<input type="checkbox"/>	
	- 15 % upfront investment/mobilisation fee	<input type="checkbox"/>	
	- 30 % upfront investment/mobilisation fee	<input type="checkbox"/>	
	4c. Will you be able to provide this solution with (% of contract value for 5 years):	<input type="checkbox"/>	
	- 0 % termination clause/demobilisation cost	<input type="checkbox"/>	
	- 15 % termination clause/demobilisation cost	<input type="checkbox"/>	
	- 30 % termination clause/demobilisation cost	<input type="checkbox"/>	
	4d. Will you be able to provide this solution including generator back-up power	<input type="checkbox"/>	
5.	Proven experience in mobilising relevant insurance schemes to secure the offered energy contract	<input type="checkbox"/>	
6.	Able to supply project sizes covering a yearly energy supply of 460 MWh. <i>Please indicate any sizing/implementation constraints</i>	<input type="checkbox"/>	
7.	Solar solutions are suitable for off-grid locations.	<input type="checkbox"/>	
8.	Able to provide and deliver solar systems that are practical, appropriate, and adaptable to remote and complex/volatile areas in Somalia	<input type="checkbox"/>	



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A. Company / Organization's Background Information			
1	Legal Name of Company/Organization:		
2	Full address:		
3	E-mail address:	Website address:	
4	Telephone:	Fax:	
5	Contact person, title:	Tel./E-mail of contact person:	
6	Registration with UNGM	Yes <input type="checkbox"/> No <input type="checkbox"/>	UNGM No.
7	Type of Business	Corporate/Limited	Partnership Other (specify)
8	Goods / Services:		
9	Company/Organization Business Registration Number:	6	Date of Registration:
10	Additional company/organization background information: [If applicable, insert not more than 100 words]		
11	Fully filled out supplier registration form. All the questions on the form MUST be answered and not left blank. N/A can be indicated on questions not related to your company.		

TABLE 2: SUPPLIER BACKGROUND INFORMATION

B. TABLE 3. SUPPLIER FINANCIAL STATUS Company / Organization's Financial Status	
Item	Value USD
Gross Turnover [Insert year]	
Gross Turnover [Insert year]	
Gross Turnover [Insert year]	
<i>Maximum contract value in relation to which your Company can be engaged:</i>	
USD 0 – 30,000	<input type="checkbox"/>
USD 30,000 – 100,000	<input type="checkbox"/>
USD 100,000 – 500,000	<input type="checkbox"/>
above USD 500,000	<input type="checkbox"/>
Maximum "Bank Guarantee" amount available to the Company/Organization	
Last two years audited accounts or alternative assessed within WFP's discretion are attached to prove the information stated above	<input type="checkbox"/>



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TABLE 4: SUPPLIER RELEVANT EXPERIENCE

List at least three contracts in the last three years relevant to the provision of small-scale and solar systems. Provide copies of these contracts or purchase orders. Provide CVs of senior staff (no more than three) [if applicable]

C. Company / Organization's Financial Status				
Commenced (Month / Year)	Completed (Month / Year)	Type of Contract	Total Value (USD)	Client

TABLE 5: SIGNATORY

Company/Organization Stamp

A. Signatory	
Name of Company/Organization:	
Name:	Title:
Signature:	Date: