



INVITATION FOR EXPRESSION OF INTEREST (EOI)

28th August 2024

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DESCRIPTION: Lease of warehouse facilities within Garowe (WFP Garowe Office and Main road proximity).

CLOSING DATE FOR SUBMISSION OF EOI: 23:59 (Somalia time) on Monday, 09th September 2024.

REFERENCE: WFPSOM/LOG-EOI/029/08/2024

The United Nations World Food Programme (WFP) In Garowe - Somalia, invites qualified companies/landlord registered in Somalia to submit their Expression of Interest for leasing warehouse facilities/premises within WFP Garowe office and Main road proximity in Garowe.

A. LEASE OF WAREHOUSE FACILITIES/PREMISES

1. Objective

This invitation to the expression of interest aims to identify qualified companies/landlords with available storage facilities for lease/rent in the Garowe town limit. The desired proximity should be within Garowe Area Office in a maximum 3km radius from the office. The qualified companies and landlords are invited to participate in EOI to provide details of facilities available for rent/lease. Based on the EOI results, WFP may assess available candidates and further discuss contracting one or more companies/landlords.

2. Summary of desired specifications to be provided and compliance requirements

- Provide/lease storage facilities/premises that store a minimum of 3,000 MT to a maximum of 10,000 MT bagged cargo, dedicated solely to WFP Somalia warehouse operations in Garowe. The storage capacity can be achieved with one or more facilities, but individual facilities with less than 1,000MT capacity will not be considered.
- The facility should be within a radius of 5 km from the WFP Garowe office, and the distance to both WFP Garowe office and the main road will be considered as key criteria for the facility selection.
- Proof of ownership or right of usage for the facility will be required, and shortlisted companies/ landlords are solely responsible to demonstrate the right to rent the facility.
- The Company shall ensure that the proposed warehouse premises/facilities provided to WFP Somalia shall, in all respects, be suitable and capable handle WFP's warehousing needs in Garowe without contamination, cross-infestation, and degradation of WFP's food and Non-Food Items (NFIs); safe to operate in and conducive environment; maintained and driven by WFP's standard warehousing procedures, recommendations and all applicable laws and regulations governing their operation in Somalia.

- The warehouse premises should have a well-developed road network to enhance inbound and outbound trucks' turn-around. Strategically located within the main or closer to the road network.
- The warehouse facility can be located in a dedicated compound so WFP can maintain a discretionary control of access to its rented premises.
- The premises should be well planned to enhance the safety of personnel, have a well-developed drainage system, proper entry/exit gates, and a well-spaced structure for easy flow of trucks within the compound.
- The warehouse premises should be well secured and shall be eventually cleared by WFP's security department. Historic security incidents shall be reviewed.
- Restroom(s) / toilets, shower/bathroom(s) for porters, changing room(s), warehouse management office, security office, food joints with the warehouse surrounding, reliable supply of water, and electricity should be guaranteed.
- Communication infrastructure for just-in-time services provision, timely response to WFP's requests, and proactively address challenges that might hinder WFP's operation in Garowe.
- Relationships management – The successful landlord should foster goodwill with all WFP's stakeholders in Garowe, including local authorities, WFP contracted transporters, humanitarian partners, chamber of commerce; and the customs department among others.

3. Participants and Eligibility criteria.

This invitation for Expression of Interest is announced to all qualified companies/landlords.

The Company/landlord must possess the necessary legal presence and documentation to operate in Garowe as well as have their (representative) offices in Garowe (or be willing to open an office upon award of the contract).

The main Technical evaluation criteria:

Description	Benchmark
Proof of land/premises ownership	The landlord should provide a title deed or a document from relevant authorities to prove ownership. The documents can be in the company's name shortlisted by WFP or in the name of the company's shareholder as per the company's profile with WFP.
Proof of land rates settlement	The landlord should provide evidence to affirm that land rates are annually settled/paid to the institution mandated by the state government in Garowe. This will enable the smooth operation of WFP's warehouse activities.
Land and premises specifications	1. Specify the measurement of the land parcel in square meters. <i>e.g. (100x100) square meters.</i>

	<ol style="list-style-type: none"> 2. Specify the number of permanent warehousing premises ready for utilization. Provide the measurement for each premise in square meters. <i>e.g., Warehouse 1 - (100x50) square meters. Warehouse 2 - (80x50) square meters.</i> 3. Should it be land for WFP to use mobile storage units, please indicate no storage structure available.
Land/premises proximity	<ol style="list-style-type: none"> 1. Specify the distance of your land/premises in KM from WFP's Garowe office and main road. <i>E.g., Company XYZ, warehouses are x km from WFP Garowe office, along the airport road/next to the x building.</i> Provide comprehensive information with an ideal landmark around the premises. 2. Provide the land/premises coordinates. 3. Provide colored photos of the land/premises. 4. Provide the primary contact details of representatives.
Road accessibility	<ol style="list-style-type: none"> 1. The road infrastructure should be well-developed/planned for easy flow of trucks in and out of the warehouse premises. 2. It should be easy to access the main road network without creating traffic.
Security	The warehouse premises should be well secured; permanent perimeter walls, to restricted / control movement in th future. Adequate facilities and amenities should be available for security guards and warehouse operating company that WFP will deploy separately.
Drainage system	<ol style="list-style-type: none"> 1. What are the chances of heavy rains affecting drainage flow? 2. To what extent will poor drainage infrastructure affect the quality of WFP's cargo?
Space available compared to WFP's storage space needs.	<ol style="list-style-type: none"> 1. Does the land/premises meet WFP's immediate needs? How many MT can the land/premises accommodate? 2. Is there enough space for expansion during scale-up? Can the space accommodate additional mobile storage units (MSUs) during an emergency?

3. Process

WFP seeks to engage landlord(s) with demonstrable technical and financial capabilities who will be invited to participate in the bidding process. After the deadline, WFP will evaluate all submitted EOIs, and only successful participants will be notified by email of the outcome of the evaluation.

B. SUBMISSION OF EOI

All documents should be presented in English and presented in an orderly manner as per the guidelines below.

1) Documents to be submitted

The Expression of Interest must include the following documentation:

- Letter of Expression of Interest.
- Brief profile including contact details (e-mail address is mandatory, website, address/ physical location, telephone, fax numbers, max. of 5 pages);
- Copies of the registration documents.
- Company/ land shareholder(s) passport (copies).
- Details on the company's office location in Garowe.
- Land title deed.
- Proof of land rates settlement to relevant authorities.
- Legal capacity – Certificate of incorporation/registration and licenses to work in Garowe.
- Independently Audited Financial Statement, at least two years statement, accompanied by a letter of sound accounts transactions from the company's Bank.

Non-provision of the required information may result in the company's exclusion from further consideration.

- 2) **Submission of Technical proposal.** Submit Technical before the cut-off date as indicated below.

- **Technical proposal – Annex**

Develop a technical proposal as guided under the **"The main Technical evaluation criteria."** **DO NOT submit a financial proposal at this stage.**

NOTE: Only proposals that meet technical evaluation criteria shall be subjected to submit a financial at a later stage. Submitting a financial proposal at this stage shall lead to disqualification.

3) Closing date of submission and Contact Details

The EOI and any supplementary documentation must be submitted as follows:

1. All vendors on WFP's current list **MUST** submit both technical proposals as guided above through **the online tendering system - Intend.**
2. Potential vendor and landlords who are not shortlisted/registered on the online tendering system – Intend to submit their technical as guided above by **email as follows:**

Attention: Supply Unit – Contracting Section

World Food Programme - Mogadishu,

Email address: Somalia.Contracting@wfp.org

The technical proposals should reach WFP Somalia no later than 23:50 hours on Tuesday 10th.

September 2024 - Mogadishu, Time.

All proposals should indicate – *EOI Reference Number, the Submission date, and the company's name.*

E-mail applications should clearly state the EOI Reference Number in the Subject Line of the e-mail.

All EOI should be duly signed and stamped.

All requests for clarifications should be sent to the following email address: Somalia.contracting@wfp.org

4) Further information. This is not a tender, and at this time, rates are not required

This EOI does not constitute to submission of financial proposals/offers. RFQ shall be initiated to only vendors that meet technical evaluation criteria.

WFP reserves the right to change or cancel the requirements at any time during the EOI. WFP also reserves the right to disregard companies from further consideration if the company is not deemed to conform to the above conditions. Thus, submitting a reply to this EOI does not automatically guarantee that company-expressing interest will be considered for further engagement.