



AGRICULTURAL DEVELOPMENT ORGANIZATION (ADO)

Agricultural Development Organization (ADO) is kindly invites you to: **duly fill tender for**

Construction And Installation Of 120 Gabion Boxes In Midhisho, Erigavo District, And Sanaag Region.

Contents:

- 1. Letter of Invitation***
- 2. Instructions to Tender***
- 3. Technical Evaluation Form***
- 4. Tenderer's Relevant Experience***
- 5. Tenderer's Financial Bid***

The Implementing organization may terminate the contract if it finds that illegal or corrupt practices have taken place in connection with the contract award or execution.

1. Letter of Invitation to Tender

Tender Reference: ADO – HRG/06/September /2025

Dear Sir/Madam,

ADO kindly invites qualified contractors/Suppliers to submit the tender of the following:

Construction and Installation of 120 Gabion Boxes In Midhisho, Erigavo District, and Sanaag Region

Further to your enquiry regarding the publication of the above-mentioned Invitation to Tender, please find enclosed the following documents, which constitute the tender details:

- A. Instructions to Tenderer**
- B. Technical Evaluation Form**
- C. Tenderer's Relevant Experience**
- D. Tenderer's Financial Bid**
- E. Tenderer's Declaration**

Your tender bid must include the following documentation so please use the list below as a 'Checklist' before submitting your tender to us.

Description	Checklist
1. Completed Technical Evaluation Form	
2. Completed 'Tenderers Relevant Experience Form' & Evidence	
3. Financial Offer	
4. Company Certificate of Registration From Ministry of trade and tourism	
5. Company Bank Statements for past 6 Months	
6. Company Profile	

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2. Instructions to Tenderer

1. Introduction:

The Agricultural Development Organization - ADO - was established in 1993 and had worked throughout the Somaliland regions, implementing emergency, recovery, and long-term rural development projects, including agriculture, environment, and climate change adaptation, resilient livelihood building for the poor agro-pastoralists, watershed, and irrigation management, nutrition, community innovations, and entrepreneurship support. Besides, the ADO had empowered rural women through the needs-based small business projects and Self-Help-Group initiatives. Working directly with community associations, the ADO had supported more than 776,000 households, including IDPs, returnees, farmers, and women living throughout the Somaliland regions.

The ADO has its Head Office in Hargeisa with the regional branch offices in Burao, Borama, and Erigavo of Togdheer, Awdal, and Sanaag regions. Besides, ADO is currently expanding its programs and presence in the Somali Ethiopia Region, South-central, and Southern Somalia. ADO is an active member of the main local umbrella groups, namely, NAGAAD, SOLPAF, and SONSEF. As well as the ADO has strong networks with academic institutions in Europe and Africa and collaborates with diverse institutions in the development and agriculture research sectors. The partners of the ADO include but are not limited to the European Union, UNHCR, UNDP, WFP, UNEP, Oxfam, Care International, ISF Finland, NDF Norway, NORAD, UK AID, WHH Germany, Somaliland Development Fund (SDF), KNH Germany, and LUKE of Natural Resource Institute of Finland.

However, in partnership with the Development Fund of Norway (DF) and the Darwin Initiative, the Agricultural Development Organization (ADO) is implementing a long-term project titled “Climate Resilience, Food, and Livelihood Security for Agro-Pastoralists” (2022–2027). This project is funded by the Darwin Initiative through the Development Fund of Norway, with ADO leading on-the-ground implementation efforts. The primary goal is to improve seed, food, and livelihood security for agro-pastoralist households in Somaliland. The project focuses on building resilience in two key sites Beer and Midhisho villages by enhancing access to quality seeds, promoting improved soil and water management practices, raising awareness of farmers' rights, and strengthening the capacity of both community members and government institutions for the sustainable use and management of plant genetic resources for food and agriculture. Additionally, the project supports the development and promotion of relevant policies.

The Darwin project aims to provide access to improved quality soil and water for agricultural use, addressing the challenges caused by land degradation in Midhisho village. It also aims to assist farmers in adapting to the negative effects of climate change and mitigating its impact on land degradation. Consequently, ADO extended an invitation To local bidders in Somaliland. ADO plans to Construction and installation of 120 new gabion boxes for flood control in farming areas in Midhisho Village the Sanaag Region's Midhisho Village Erigavo districts will use these baskets for flood and soil protection works.

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Therefore, ADO is inviting Somaliland registered contractors to participate in these following Tractors

S/NO	Specification	work
1	Construction and installation of 120 new gabion boxes	Construction

1. Award Criteria

ADO is committed to running a fair and transparent tender process and ensuring that all bidders are treated and assessed equally during this tender process. Bidder's responses will be evaluated against three categories of criteria: **Essential Criteria, Capability Criteria, and Commercial Criteria.**

These criteria have been specially created to help ADO determine which bidder is able to offer the best quality and most commercially competitive solution to meet our needs and deliver the most effective programming to our beneficiaries.

2. Essential Criteria

These are criteria that bidders must meet in order to be successful and progress to the next round of evaluation. If a bidder does not meet any of the Essential Criteria, they will be excluded from the tender process. These criteria are scored as Pass or Fail; and bidders who fail will not be evaluated against capability and commercial criteria.

The essential criteria are listed below:

- a) Bidder submits Business Registration certificate.
- b) Bidder submits Tax Registration number & certificate.
- c) Bidder has a legitimate business address.
- d) Bidder is not a prohibited party under applicable sanctions laws or anti-terrorism laws.

3. Capability Criteria (60%)

The maximum score for capability criteria is 60% - broken down as below. Only bids with a Capability score of 40% or more will be considered for Commercial evaluation.

The capability criteria are listed below:

- I. Company Certificate of Registration from the Ministry of Ministry of public works and housing with tax clearance
- II. Updated Company profile.
- III. Relevant experience in a related subject like Construction of Gabions steel and Gabion stones Please include supporting documents, similar works (LPO/Contracts, certificates and recommendations letters etc

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- IV. Financial capacity: Provide an updated bank statement for the last 6 months.
- V. Work-plan
- VI. Tax clearance.
- VII. Partial Documents will not accepted.
- VIII. All bids should be written in English.
- IX. The supplier should have capacity to make pre finance.

4. Commercial Criteria (40%)

The financial proposal nearest to the costed/budgeted/BOQ will be awarded the maximum commercial criteria weighted score of 40%.

The reason for this criteria is that tenders that are too far below the ' BOQ estimate are likely to compromise on the quality expected, while those that are too far above the estimate would exceed the available budget for the works.

Bidder Response Document

To ensure bidders provide all the required information in order for ADO to be able to effectively evaluate bidders' bids against the Evaluation Criteria, a Bidder Response Document has been created. Bidders must complete the Bidder Response Document and provide various pieces of information as part of their submission.

Bidder Instructions

The below table indicates the key dates for this tender process. The issuing of this Invitation to Tender and Tender Pack represents the start of the tender process.

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Activity	Date
Issue Invitation to Tender	10th September 2025
Deadline for bid clarification requests from Bidders	21th September 2025
Deadline for Return of Bids	23th September 2025
Award Contract	TBD
Mobilization and Go Live	Upon Contract Signing

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7.1 Timescales

Please note that the above timings / dates are being shared for indicative purposes only and are subject to change. However, ADO commits to ensure Bidders are treated fairly, equally and have sufficient time made available to participate in this tender process.

a. Language of offers

The language of the offer must be English

b. Period of validity of offers

Price's given should be valid for **a minimum of 2 months.**

c. Currency

Quotes must be given in USD

d. Key Contacts

Should you have any questions about ADO, this invitation to tender, or anything related to this document, please contact the ADO via email at abdirahman@adosom.org. Inquiries should be submitted in writing via email ONLY. Please be advised local working hours are **8.00 AM to 3.00 PM**

3. Company information

To be completed by tenderer:

1. Business Profile

Name of Company:	
Physical Address:	
Telephone Number:	
Email, if applicable:	
Contact Name, Title, Telephone Number	
Type of business (Contractor/limited company/partnership etc...)	
Years in operation:	
Provide information on any relationships that you have with ADO staff? – Friends/family/ business partners etc.	

2. Bank Details:

Bank Name:	
Bank Address:	
Bank Account Name:	
Bank Account Number:	
How long has this Account been open?	

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4. Tenderers Relevant Experience

Tender Reference: ADO – HRG/o6/September/2025

Please complete the table below using the format to summarize the major relevant supplies carried out in the course of the past 3 years by the tenderer. The number of references to be provided must not exceed 10 for the entire tender. Provide evidence of works (contracts or Purchase Orders).

<i>Company Name</i>	<i>Contact Details in NGO/Co.</i>	<i>District</i>	<i>Total Contract Value</i>	<i>Dates</i>	<i>Description of Contract</i>	<i>Related Services Provided</i>

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Description: Gabion Construction	Project: DARWIN Project	
District: Erigavo District	Village: Midhisho	
Project Name: "Climate Resilience, Food, and Livelihood Security for Agro-Pastoralists in Somaliland."		
Funded by: Darwin Initiative Trough Development Fund (DF)	Implemented by: Agricultural Development Organization (ADO)	

No	Description	Unit	Qty	Unit Cost in USD	Total Cost in USD
1	Site Clearance				
1.1	Site clearance and mobilization and demobilization of heavy equipment and removing all the bushes and cut all kinds of trees	Ls	1		
2	Excavation				
2.1	Excavation for foundation trench for gabion placement with dimension 240 length x 1m wide x 0.3m deep	m3	72		
3	Gabion and Stone Works				
3.1	Supplying, fabrication, assembling, placing in position of gabion box consisting of hexagonal mesh size 100 x100mm with dimensions of Length 2m x 1widtht 1m x Depth 1 m	Pcs	120		
3.2	Supply and placement of stone filling inside gabion boxes (approved hard stone, 250-350mm)	Ls	120		
3.3	Provision od installation and fixation of gabion baskets	lm	1		
3.4	Supply and install visibility metal board Painted project information	Ls	1		
Total Grand of Gabions					

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